

GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Multiple District 310

Results as of: 12/31/2017

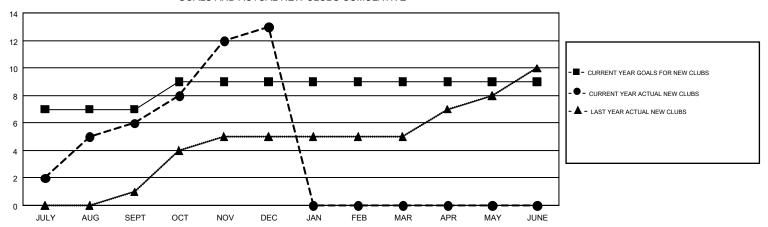
LOCATION: THAILAND

GMT CA 5

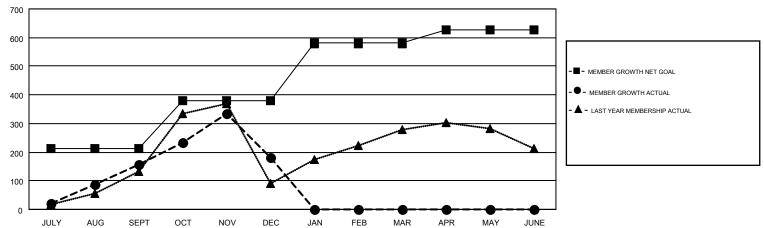
| GMT: TERESA | MANN | | | | |
|---------------|---------------|-------------|---------------|---------------|---------------------------|
| | Club | м | | | |
| | RESULTS FOR | R 2017-2018 | | | RESULTS |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | MEMBER GROWTH NET GOAL |
| JULY/AUG/SEPT | 7 | 6 | 2 | JULY/AUG/SEPT | 212 |
| OCT/NOV/DEC | 2 | 7 | 1 | OCT/NOV/DEC | 168 |
| JAN/FEB/MAR | 0 | 0 | 0 | JAN/FEB/MAR | 200 |
| APR/MAY/JUNE | 0 | 0 | 0 | APR/MAY/JUNE | 48 |

| Members | | | | | | | | | | |
|-----------------------|---------------------------|-------------------------|--|--|--|--|--|--|--|--|
| RESULTS FOR 2017-2018 | | | | | | | | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) | | | | | | | |
| JULY/AUG/SEPT | 212 | 351 | 176 | | | | | | | |
| OCT/NOV/DEC | 168 | 398 | 364 | | | | | | | |
| JAN/FEB/MAR | 200 | 0 | 0 | | | | | | | |
| APR/MAY/JUNE | 48 | 0 | 0 | | | | | | | |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| DROPPED CLUBS: 3 | | 105 CLUBS OF 287 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTR MALE FEMALE | · | |
|----------------------|-----------|---|----------------------------|----------------|-----|
| DROPPED MEMBERS | | | LIVIALL | 0,401 (40.00%) | |
| DECEASED | 12 | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | TOTAL FAMILY UNIT MEMBERS | | 308 |
| CLUB CANCELLED OTHER | 40 488 | | FAMILY MEMBERS PAYING HALF | | 168 |
| TOTAL | 540 | | DUES | | |